



## National Monthly Grass Fed Lamb and Goat Report

Agricultural Marketing Service  
Livestock and Poultry Market News

For the Month of March  
March 27, 2020

### Negotiated Lamb - Wholesale

Item Description	(\$/lb)			Wtg Avg
Chops				
Loin	8.99	-	21.95	15.47
Rib	17.99	-	20.95	19.47
Roasts				
Rack	12.99	-	15.99	14.49
Shoulder	6.99	-	12.50	9.75
Leg, Bone-In	6.99	-	9.86	8.43
Leg, Boneless	10.99	-	14.25	12.62
Shank	7.99	-	11.79	9.89
Ground Lamb	8.99	-	11.25	10.12
Stew Meat	8.99	-	14.95	11.97

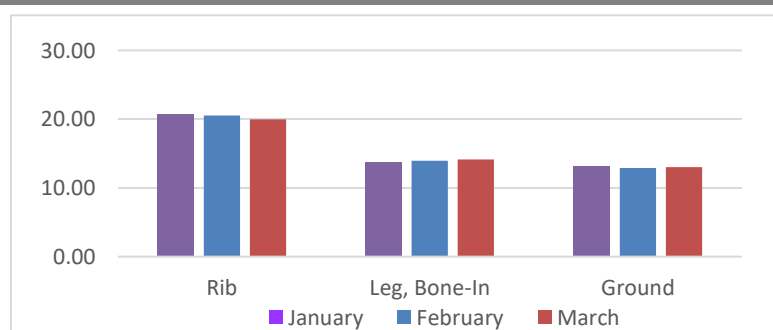
### Lamb - Direct to Consumer (Retail)

Item Description	(\$/lb)			Wtg Avg
Chops				
Loin	13.99	-	31.20	20.01
Rib	14.00	-	28.00	19.96
Roasts				
Rack	14.80	-	28.33	21.06
Sirloin	11.98	-	21.00	15.32
Shoulder	11.69	-	16.63	13.44
Leg, Bone-In	9.99	-	19.00	14.12
Leg, Boneless	10.98	-	22.21	16.46
Shank	6.99	-	17.25	11.16
Ground Lamb	9.00	-	16.95	13.00
Stew Meat	9.98	-	16.95	13.35

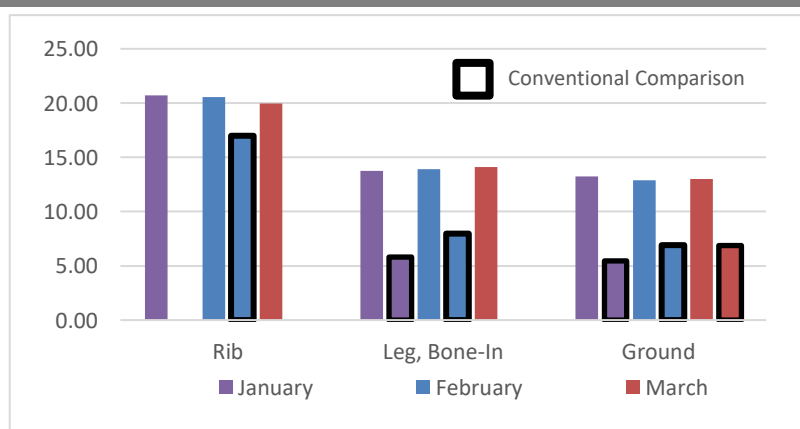
### Lamb - Direct to Consumer Carcass<sup>3</sup>

Item Description	(\$/lb)			Wtg Avg
Whole Carcass	4.25	-	6.85	5.65
Half Carcass	5.00	-	6.00	5.50

### Grass Fed Lamb Prices



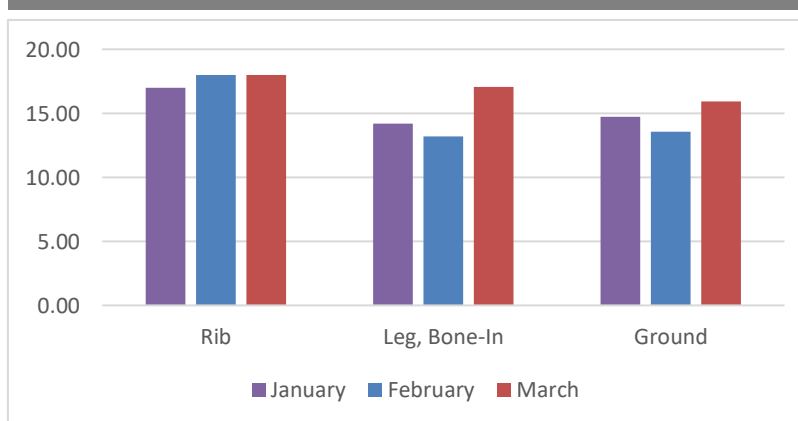
### Grass Fed Lamb v. Conventional Commodity<sup>5</sup>



### Goat - Direct to Consumer (Retail)

Item Description	(\$/lb)			Wtg Avg
Steaks				
Shank	7.50	-	14.99	10.87
Loin	17.00	-	21.99	19.65
Rib	16.00	-	19.99	18.00
Sirloin	16.99	-	16.99	16.99
Leg, Bone-In	10.95	-	20.95	16.48
Ground Goat	11.00	-	19.99	15.78
Stew Meat	10.00	-	15.99	12.40

### Grass Fed Goat Prices



### Goat - Direct to Consumer Carcass

Item Description	(\$/lb)			Wtg Avg
Whole Carcass				
Half Carcass				

### Direct to Consumer Carcass Fees<sup>4</sup>

Item Description	Each			Wtg Avg
Deposit				
Whole Carcass	75.00	-	100.00	87.50
Half Carcass	50.00	-	100.00	83.33
Processing				
Whole Carcass	30.00	-	85.00	60.00
Half Carcass				

### Cost of Production<sup>6</sup>

<a href="#">NASS 17 State \$/AUM Grazing Fees 2020 Survey</a>	21.30
Grazing Feed Estimates Based on Grass Hay Prices	
Good Tallgrass Pasture \$/AUM	23.95
Fair to Good Pasture \$/AUM	17.96

1. Prices in dollars per pound unless otherwise noted 2. Data for this report is derived from a sample of producers and retailers 3. Hanging weight price without processing fees 4. Fees are paid by consumers to producers directly for both grass fed lamb and goat 5. Source for Conventional Commodity prices: USDA-AMS Livestock, Poultry, and Grain Market News "National Retail Report-Lamb/Veal" 6. Animal Unit Months (AUM) conversion for goat and sheep can be found at <https://www.extension.iastate.edu/agdm/wholefarm/html/c2-23.html>

